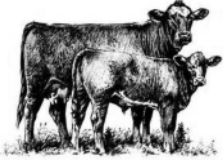


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## Northeast Panhandle Beef Conference



The Northeast Panhandle Beef Conference will be held Wednesday October 21, 2020 at the Ochiltree County Expo. Registration will begin at 8:30 a.m. and the program will start at 9:00 a.m.

Dr. Tiffany Lashmet, Texas A&M AgriLife Extension Attorney and Dr. Jason Smith Texas A&M AgriLife Beef Cattle specialist will be the speakers for the event. Topics included are: Legal Requirements for Processing and Selling Beef Direct to the Consumer and Management of Cattle for Direct Beef Sales

A \$10.00 registration fee will be required at the door. Due to COVID 19, space is limited to the first 50 attendees and lunch will not be provided.

**October 21, 2020**

Ochiltree Expo Center  
Perryton, Texas

Registration —  
8:30 a.m.

Fee:  
\$10.00 at the door

Program Begins:  
9:00 a.m.

### Agenda

9:00 am Legal Requirements for Processing and Selling Beef off the Ranch

Dr. Tiffany Lashmet

10:00 am Management of Cattle for Direct Beef Marketing

Dr. Jason Smith

12:00 Adjourn

For more information contact:  
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**OCTOBER 2020**  
**OCHILTREE COUNTY AG NEWSLETTER**



**CFAP2** Dr Justin Benavidez-Texas A&M AgriLife Extension Service

At the risk of beating the proverbial dead horse, those of us in agriculture know the challenges to our industry as a result of COVID-19. In addition to the standard health risks posed, agriculture markets face complications in the meatpacking industry, and pricing of other commodities.

USDA announced on September 17 that it will implement an expansion of the CFAP. CFAP2, a \$14 billion infusion into the CFAP program, will provide producers with financial assistance that gives them the ability to absorb some of the increased marketing costs associated with the COVID-19 pandemic. The application opens Monday, September 21, 2020. You can learn more about USDA’s initial Coronavirus Food Assistance Program, eligibility, payment limitations, and other information by visiting [farmers.gov/cfap1](http://farmers.gov/cfap1). However we will cover the program’s basics here.

**ROW CROPS**

Row crops are classified as either price trigger commodities or flat-rate crops. The payment for each calculated differently. Notable exclusions from row crop payments are forage sorghum, crops intended for grazing, and hay other than alfalfa.

**PRICE TRIGGER COMMODITIES**

Price trigger commodities are those crops which experienced a five percent-or-greater national price decline when comparing the average prices for the week of January 13-17 July 27-31. The list of price trigger commodities is included in the table below.

Commodity	Unit of Measure	Crop Marketing Percentage (%)	Payment Rate (\$/Unit)
Barley	Bushel	63	\$ 0.54
Corn	Bushel	40	\$ 0.58
Cotton, Upland	Pound	46	\$ .08
Sorghum	Bushel	55	\$ 0.56
Soybeans	Bushel	54	\$ 0.58
Sunflowers	Pound	44	\$ 0.02
Wheat (All Classes)	Bushel	73	\$ 0.54

*Price trigger commodity payment = MAX [(Eligible acres \* \$15) OR (Eligible acres \* Crop Marketing % \* Payment Rate \* 2020 APH)]*

Cont on pg 3

If the APH isn't available use 85 percent of the 2019 Agriculture Risk Coverage-County Option (ARC-CO) benchmark yield. Note that sorghum is measured in bushels and not in CWT. For example, a corn payment on a 100 acre field with an APH of bu/acre would be calculated as:

Corn commodity payment = 100 acres \* 0.40 \* \$0.58 \* 200 bu/acre = \$4,640

This payment equals \$46.40/acre, exceeding the \$15/acre minimum payment. The floor is \$15/acre, regardless of crop.

### FLAT RATE CROPS

Flat rate crops are those row crops which did not meet a five-percent-or-greater national price decline trigger, or do not have a standard national price series with which to calculate such a change. The formula for payments due flat-rate crops is relatively simple.

Flat-rate payment = \$15 \* Eligible Acres of Crop (excluding prevented plant and experimental)

Among the full list, crops in our region that will be eligible for the flat-rate payment include alfalfa, canola, guar, hemp, oats, rapeseed, and triticale.

### LIVESTOCK

Producers of beef cattle, hogs and pigs, and lambs and sheep are eligible for payments as price trigger commodities. Livestock specifically excluded include equine, animals raised for breeding stock, companion or comfort animals, pets, and animals raised for hunting or game purposes.

The formula for each species is the same, with differing payment rates and inventory limitations. Payments will be applied on the highest owned inventory of eligible livestock, excluding breeding stock, on a date selected by the eligible producer from April 16, 2020, through August 31, 2020.

Payment = Max eligible inventory on a given date \* \$X.XX/head

For beef cattle, the payment rate applied will be \$55/head up to 4,546 head. For hogs and pigs the payment rate will be \$23/head up to 10,870 head. Finally, for lambs and sheep the payment rate will be \$27/head. Animals used for breeding purposes are not eligible, so consider only market livestock in payment calculations.

## 2020 USDA NASS Cash Rental Rate Survey Results Published



Dr. Tiffany Lashmet- Texas A&M AgriLife Extension Service

The USDA National Agricultural Statistics Service recently published their 2020 Cash Rental Rate Survey results. This report provides average cash rental rates by state and by county for irrigated cropland, non-irrigated cropland, and pastureland.

Keep in mind these numbers are merely averages based on survey responses provided to USDA. The lease rate for a particular property will depend on a number of factors such as the quality and quantity of grass, health of the soil, the existence of and quality of fences, access to water, brush situation, average yields, etc. These published reports at least give a person a ballpark when looking at a particular property.

All numbers below are reported as per acre, per year. This data can be found at [https://www.nass.usda.gov/Surveys/Guide\\_to\\_NASS\\_Surveys/Cash\\_Rents\\_by\\_County/](https://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/Cash_Rents_by_County/)

You can also look up Ochiltree County data there as well.

### Nationwide

The nationwide average cash lease rate results are as follows:

- Irrigated cropland: \$216.00 (down \$4.00 from 2019)
- Non-irrigated cropland: \$126.00 (down \$1.00 from 2019)
- Pastureland: \$13.00 (No change)

The following states reported the highest and lowest average cash lease rates:

- Irrigated cropland: California at \$497/acre and Oklahoma at \$80/acre.
- Non-irrigated cropland: Iowa and Hawaii at \$230/acre and Wyoming at \$16/acre.
- Pastureland: Delaware at \$55/acre and Arizona at \$2.40/acre.

Additionally, NASS reports average lease rates broken down by county.

### Texas

For Texas, the average lease rates for 2020 are:

- Irrigated cropland: \$95.00 (up \$3.00 from 2019)
- Non-irrigated cropland: \$30.00 (No change)
- Pastureland: \$7.00 (up \$0.20 from 2019)

  
Scott Strawn-CEA-AG  
Ochiltree County

# OCTOBER 2020 OCHILTREE COUNTY AG NEWSLETTER